



[1] Hassan went to university in Mohammedia. After graduation, he began looking for a job. Like many other young Moroccans, he started work in a bilingual call centre for a couple of reasons. "I want to practise my communication skills and also work in a prestigious call centre," he said. Hassan works for an airline company call centre. His task at the centre consists of receiving calls from passengers who are inquiring about tickets and flights. "My task is to receive all incoming calls and answer inquiries about flights from a computer system. I also make reservations and process clients' payments," he added.

- [2] Apart from working for 45 hours per week, Hassan described the difficulties he encounters on his daily routine as follows: "As a beginner, the four-week training I had wasn't enough to fully understand all the details of the job. The other problem, which many of us in the centre suffer from, is the huge number of incoming calls that we have to process everyday." He added: "All the answers I give to clients are available on the computer system." Furthermore, when asked if <u>he</u> considers his task to be repetitive, he answered with a big "YES."
- [3] Recently, IBM (an international computer company) launched a new computer program called "Watson Engagement Advisor", which can be used in call centres. <u>It</u> can answer calls as it understands plain English and can be operated by a human agent. The program is designed to replace human agents in dealing with customers.
- [4] When asked about the challenges of dealing with huge numbers of incoming calls, Hassan said: "You try to be as friendly as possible, keeping a positive tone, but sometimes you feel annoyed, bored and you can easily get angry." Such qualities are of human nature; however, Watson Engagement Advisor would keep calm all the time and answer all questions easily.
- [5] But when asked if he is for or against the idea of introducing Watson in Moroccan call centres, Hassan was very hesitant: "I'm against **this idea**. I think it will cost a lot of money. There are some clients who make the reservation online through the website; still they call to make sure that it's been done. Moroccans do not trust technology yet; they still need to hear the human voice." Watson wouldn't need any health insurance nor ask for days off. It can work day and night without complaining or fighting over the phone with clients. Watson threatens Hassan and other young agents' source of living. It's true that with the increasing advances in science and technology, machines are making their way to replace humans.



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متحان	كتابت الا	خاص ب	والحروف	النقطة النهائية على 20: بالأرقام	اللغة الأنجليزية : اللغة الأنجليزية : شعبة الآداب والعلوم الإنسانية:							
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5	2 على	الصفحة:		سم المصحح و توقيعه:	ورقة الإجابة	NS 10						
I.	COMPREH	IENSIO	N	(15 POINTS)								
			BASE .	ALL YOUR ANSWERS ON T	THE TEXT.							
Α.	ARE THES	SE STAT	EMENTS TRUI	E OR FALSE? JUSTIFY.	(3 pts)							
					(O F S)							
	1. Hassan Jo	oined the	call centre while	he was studying at university.								
						• • • • • • •						
	2. Hassan tr	ninks he v	vas well trained i	or his job at the centre.								
						• • • • • • •						
	3. Some clie	ents call t	he centre to checi	k their reservations.								
В.	ANSWER 7	THESE (QUESTIONS. (3 pts)								
	1. Why did	Hassan jo	oin a call centre?									
	•					 						
				Engagement Advisor" for?								
				sor" different from a human er								
C. COMPLETE THESE SENTENCES WITH INFORMATION FROM THE TEXT. (3 pts)												
	1. Hassan gets answers for his clients from											
2. According to Hassan, you can get angry in a call centre when												
				son are introduced, Hassan and								
	3. II IIIaciiii	les and pr	Ograms hat was	son are muouuccu, massan anc	Tottler agents							

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5	على	الصفحة: 3	الامتحان الوحدي الموحد للبكالوريا – الحورة العادية 2015 – الموضوع – NS 10 – الموضوع – NS 10 – الموضوع – NS 10 –
D. FI	ND IN TI	HE TEXT WORI	DS THAT MEAN THE SAME AS (3 pts)
1.	questions	(paragraph 1):	
2.	clients	(paragraph 3):	
3.	very big	(paragraph 4):	
E. WI	HAT DO	THE UNDERLIN	NED WORDS IN THE TEXT REFER TO? (3 pts)
1. <u>l</u>	<u>he</u>	(paragraph 2):	
2.]	<u>It</u>	(paragraph 3):	
3. <u>1</u>	this idea	(paragraph 5):	
II. LAN	IGUAGE	(15	POINTS)
A. FI	LL IN TH	HE GAPS WITH	APPROPRIATE WORDS FROM THE LISTS. (2 pts)
1.	Mahjoub's	s mother is looking	g forward toher grandchildren in Spain.
		visit	- visiting - visited
2.	The teache	er talked to the stu	dent phone rang in class.
		who	- whose - whom
B. G	IVE THE	CORRECT FO	RM OF THE WORDS IN BRACKETS. (2 pts)
1. Γ	Doing some	e (volunteer)	work for your community is an act of good (citizen)
2. T	The headm	aster says that stud	dents should (application) for scholarships before May 15th.
3. N	Many NGC	Os are teaching (ill	iteracy) women to read and write.
	LL IN TH pts)	HE GAPS WITH	APPROPRIATE WORDS OR EXPRESSIONS FROM THE LISTS.
1. <i>A</i>	Amine was	s afraid of being p	unished; so he a story to justify his absence.
			took up – gave up – made up
2. V	We've wor	ked hard today. L	et's go out and fun.
			lose – take – have

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– الدورة العادية 2015 – الموضوع – الاعتمان الوطني الموحد للبكالوريا الصفحة: 4 على 5 ماحة: اللغة الأنبليزية - شعبة الآداب والعلوم الإنسانية: مسلك الآداب - 10 NS 10 -D. PUT THE VERBS IN BRACKETS IN THE RIGHT TENSE. (2 pts) 1. Tom's uncle (work) in Marseille for several years before he moved to Paris last year. 2. My parents (retire) by the end of 2018. E. REWRITE THE SENTENCES BEGINNING WITH THE WORDS GIVEN. (3 pts) 1. Heavy rain has destroyed many roads in the south of Morocco. 2. "Will you drive the kids to school?" Mr Lynch asked. 3. Leila didn't get a front seat at the theatre because she didn't buy a ticket early. F. MATCH EACH EXPRESSION WITH ITS APPROPRIATE FUNCTION. (2 pts) **Expressions Functions** 1. "For me, Moroccan carpets are the best." a. expressing regret b. making a request 2. "Glad to hear that. Congratulations!" c. complaining 3. "I'm sorry to say it, but this is not the tablet I ordered." d. expressing opinion e. responding to good news 4. "I shouldn't have refused his invitation; the party was great!" f. asking for advice G. COMPLETE THE FOLLOWING EXCHANGE APPROPRIATELY. (2 pts) Paul needs some money from his friend James to buy a camera.

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5	على	الصفحة: 5	– الموضوع – – NS 10 –	– الدورة العادية 2015 علوم الإنسانية: مسلك الأداب	الامتدان الوحادي الموحد للبكالوريا ماحة: اللغة الأنجليزية – شعبة الأحابم وال		
	/RITING <u>1</u> : (4 pts)		(10 POINTS) <u>DO 7</u>	TASK 1 AND TASK 2			
C	COMPLE	TE THE FOLL	OWING PARAGI	RAPH.			
			I also,				
		F	inally,				
TASK 2: (6 pts) Many Moroccan girls leave school at an early age. Write a paragraph about the causes which push these girls to leave school an early. (from 50 to 100 words)							
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